



Your Source for Material Handling...

UNIQUE ENTITY ID: UHL4FN7KWLN5

CAGE CODE: 9B7U6

ADDRESS:

408 N Wayne St #159  
Angola, IN 46703



## CORE COMPETENCIES

- **SUPPLIER FOR MATERIAL HANDLING EQUIPMENT** – RLM is a small family-owned business that supplies material handling, loading dock equipment, protective barriers, and storage solutions, to entities that have warehouses, manufacturing plants, and distribution centers. Its main product line, Vestil ([www.vestil.com](http://www.vestil.com)), has been around since 1957.
- **WIDE SELECTION OF PRODUCTS** – With over 30,000 skus, RLM aims to be a *one stop shop*, saving customers time and energy when procuring a large range of products.
- **LOCATED IN THE MIDWEST** – With the majority of products shipping from Indiana, customers can look forward to a better chance at low shipping costs, and quicker transit times.
- **OUR 3 GOALS** – RLM has three goals: to save its customers *money, time, and energy*.

## DIFFERENTIATORS

- **INDUSTRY LOW PRICING**
  - Special Military Discounts
  - Volume Discounts
  - Recurring Order Discounts
  - RLM Price Match Guarantee\*
- **KNOWLEDGEABLE STAFF** – With almost a decade in the industry, RLM’s expertise in its product line, saves customers both time and energy, when trying to find a solution.
- **FREE TRAININGS** – Learn more about the products that are available to your specific industry.
- **FREE CONSULTATIONS\*** - RLM offers free onsite visits.
- **ONE-ON-ONE SERVICE** – In a time when it is a feat just to talk to a live person, RLM has not forgotten what it means to care about customers. We will work with you to get a solution that meets your needs.
- **ACCESS TO THE CONTIGUOUS U.S.** – Without sales territories to be tied down to, RLM has the flexibility to work with multiple locations throughout the U.S., without customers having to worry about being *handed over* to another account.

\*Contact RLM for details.

## COMPANY DATA

POINT OF CONTACT: Renault McHenry

DIRECT LINE: 410.849.6002

E-MAIL ADDRESS: [renault@rlmsalesllc.com](mailto:renault@rlmsalesllc.com)

WEBSITE: [www.rlmsalesllc.com](http://www.rlmsalesllc.com)

PAYMENT METHODS: Check | Credit Card | Purchase Card | ACH Transactions



## NAICS & PSC CODES

### NAICS CODES

- 423830 - Industrial Machinery and Equipment Merchant Wholesalers

### PSC CODES

- 3920 - Material Handling Equipment, Nonself-Propelled